

REAL ESTATE

Find out what your neighbours are talking about



WE'RE AVAILABLE ~ DAYS, EVENINGS & WEEKENDS.

Mountain Town Properties is a boutique brokerage showcasing some of the finest real estate in the region.

🗨️ We're here to help. Our website MountainTownProperties.ca offers excellent resources for buyers & sellers & renters. Our content-rich website has visitors utilizing our site for expert real estate and rental investment advice. Need more details? Call any one of us or visit us downtown Rossland.

🗨️ When you become a client of one of our real estate professionals you will benefit from expert advice, oversight and protection. We owe special legal duties to you as your agent:

- Loyalty: we put your interests first, even before our own.
- Avoid conflicts of interest: we must avoid any situation that would affect our duty to act in your best interests.
- Fully disclose all relevant information: we must give you all the facts we that might affect your decisions.
- Protect your confidentiality: we must not reveal your private information without your permission, such as:
 - your reasons for buying/selling/leasing/renting
 - the minimum/maximum price you are seeking
 - any preferred terms and conditions.

🗨️ Check us out on Facebook for fun and informative information from Rossland, weather, travel advisory, real estate news and entertainment.



The Gang:

Fred Behrens, Megan Cook, Jodie Ouimet, Meghan MacDonald & Jeremy Rajotte. Our office is located in the historic Bank of Montreal building, downtown Rossland - 2020 Washington St.



MountainTownProperties.ca

OUR AGENTS: YOUR PROFESSIONALS

The Best of the Best; You have Champions on Your Side Days, Evenings and Weekends.

All of our agents who serve you are fully licensed and insured professionals and have obtained education and licensing through UBC Sauder School of Business. UBC Sauder School of Business enjoys a reputation as one of North America's leading business schools. Its stature and prestige are unparalleled as a consistent leader in developing first rate degree and diploma programs in numerous academic areas. As Canada's leading real estate educator, the Sauder School of Business Real Estate Division offers a comprehensive range of top-calibre, industry-driven programs that serve the needs of the real estate community.

Jodie Ouimet - Owner & Managing Broker

First licensed in 2005 with Intrawest's Playground Real Estate & then Sotheby's International Realty Canada, later in 2011 Jodie formed Mountain Town Properties. She obtained her Managing Broker's License and Consumer Protection License and Mountain Town Properties became an independent, full-scale Real Estate Brokerage for Property Management and Trading Services (Sales). Jodie's success is met through delivering state of the art technology and software systems and to

employ the best people available for service to our clients and guests.

Megan Cook- Short Term Rentals

Born and raised in Rossland, Megan is a local who graduated from Rossland Secondary. After obtaining her diploma in Resort and Hotel Management from Selkirk College, Megan's been proudly serving the community for the past ten years; managing various food and beverage establishments. Megan is the Brokerage Assistant and teams with Jeremy to manage MTP's short term rentals portfolio.

Meghan MacDonald - REALTOR & Property Manager

Meghan started selling real estate in 2012, after ten years experience in customer service and 2 years experience negotiating costs on behalf of a large company. She finds nothing more rewarding than helping her clients get the results they are looking for!

She is a huge customer service advocate and believes that all clients should be given the same service she would give to her own family and friends.

We are your neighbours...

Meghan services Rossland, Greater Trail and Castlegar areas. She has lots of experience with rural properties and she is focused on *your* end result.

Fred Behrens - Associate Broker, REALTOR & Property Manager

Fred moved here from the east coast over a decade ago with a management background in sports apparel before getting interested in real estate. He has strived to become a Realtor known for high ethical standards and a dedication to helping his clients.

Fred has served his clients for more than 10 years in Rossland and the Greater Trail area.

Jeremy Rajotte - Property Manager, Long & Short Term Rentals

Jeremy's life experience has tailored him to excel professionally with over 15 years of experience in Relationship Building, Customer Service, Sales, Marketing and Management. Jeremy moved to Trail in early 2018 from Kelowna BC where he gained valuable experience managing both short term and long term properties for both local and out of province owners.

Check us out ...

MountainTownProperties.ca

showcases homes for sale & rent, free guides for buyers & sellers, information for landlords and tenant and travel information for guests planning their vacation to the area. Guests can book right online and add products and services to enhance their holiday!

Want to talk?

- Jodie Ouimet 250-368-7166
- Megan Cook 250-231-7913
- Meghan MacDonald 250-521-0573
- Fred Behrens 250-368-1268
- Jeremy Rajotte 250-521-5050

LIKE us on Facebook

We're active on Social Media and our Facebook page has fun, entertaining and informative local content - LIKE us today!!

GET ON THE LIST

**Be the amongst the first to know!
Be in touch with one of our Realtors to receive real-time, MLS email notifications for NEW and SOLD property listings in our area... you know, when we know!**

TESTIMONIALS



Make Rossland Your Play Place

"Rossland is a cool little town with a great vibe and energy that I felt instantly. Everyone was friendly & welcoming, saying hello even though they didn't know me! It's just a nice change from the rat race of the city. I chose Rossland because I have the ability to make my living from anywhere and for me, there's no place else I'd rather be." Steve Clarke

Our Happy Owners & Sellers:

"My experience with Mountain Town Properties managing my home has been exemplary. From ensuring the condo is spotless for guests, to booking a variety of short and long stay rentals throughout the year, I am able to enjoy ownership from a distance with the knowledge and comfort that my property is managed by professionals who are attentive to maintaining a high standard and generating income. Response to my queries is quick and informed, and they're equally attentive to bringing any maintenance issues forward requiring my direction. I would not hesitate to recommend Mountain Town Properties as a trustworthy property manager."

John Young - Victoria, BC

"Mountain Town Properties has been the property manager for my condo for many years. There is good communication and prompt responses to questions. Issues that have come up were dealt with quickly and efficiently. I recommend this professional property management company to you."

Nancy Rocheleau - Honolulu, HI

Here is what your neighbours are saying...

"...As I wrote my recommendation for you Jodie, I realized, I can't thank you enough for all you have done for me. I also consider you a friend. I really enjoyed working with you. I will miss Red Mountain and hope to be back for visits from time to time. It really is a special place."

Darlene Tiftickjian - Williamsville, NY

"Mountain Town Properties and it's founder Jodie Ouimet have been handling sales at our condo building 'Morning Star' for some years now, and over that time I have seen Jodie and MTP evolve from a burgeoning Realtor into one of the major players in town. Jodie has worked hard developing a professional service, has expanded her workforce, and grown the company into a recognizable name in the Rossland and surrounding area."

Alice Leon - Toronto, ON

"I am very satisfied with Mountain Town's services. They keep me up to date on any issues or concerns with my property, while being flexible and meeting all my requests. I would recommend their services to anybody looking for a property manager."

Arlin Bye - Rossland BC



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PROPERTY MANAGEMENT



PROTECTION FOR YOUR MOST VALUABLE ASSET.

Nobody knows your home like your Property Manager. Welcome to professional peace of mind.

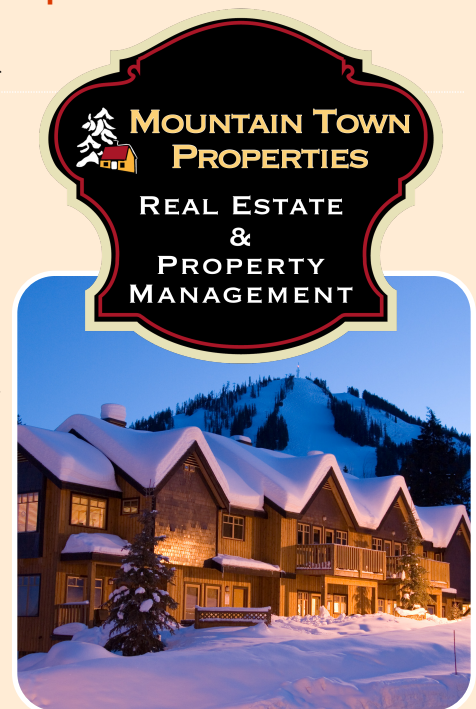
- Fully licensed and insured Property Managers, Licensed with the Real Estate Council of BC and Consumer Protection BC.
- Agency Representation: we have a fiduciary duty exclusively to you, which means we must always act in your best interests, above our own interests or the interests of any other party.
- 50+ rental properties ~ our hard-earned experience is working exclusively for you.
- Tenant and Guest Screening ~ because only the best will do.
- Monthly Income and Expense Statement & Direct Deposits ~ accurate and on time.
- Emergency response & on-call contractors ~ 24 hr protection for your largest investment.
- Property Check Services to Satisfy Insurance Requirements ~ ensuring you're covered.
- In-house Housekeeping and Maintenance personnel ~ you really *can* rest assured.
- Professional Photography to showcase your property in its best light ~ the 1000 words.
- Constant communication from your Property Manager ~ your finger on the pulse.

Long Term Properties:

- Professional knowledge and support respecting the Residential Tenancy Act.
- Your choice: Full Management or Tenant Placement Services only.

Vacation Rental Properties:

- Automatic syncing with Booking partners (AirBnB, VRBO) ~ maximum exposure to maximize potential!
- 24/7 Online Bookings ~ our website features fast property searches, real-time rates and availability and a straight forward procedure to make an instant online reservation.
- Homeowner Login ~ block off your dates and your book your guests, View Statements.
- Home Amenity Consultation ~ keeps your guests coming back year after year.



MTP are Simply the best. I never have to lose sleep thinking about my home in another country. They get a A+ from me.

Dan McCormick, Minneapolis MN

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